

## H-E-B BY THE NUMBERS

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### Operations

- Number of years in operation (on November 26, 2005) **100**
- Number of Partners (employees) **56,000+**  
*About the same population as the entire city of Edinburg, Texas*
- Annual Sales (2003) **\$11 billion**
- Ranking among U.S. private companies (source: *Forbes*, based on sales) **10th**
- Number of customers per week served by H-E-B (on average) **6 million**  
*That's the same as feeding the entire population of Denmark each week*
- Number of stores **300+**
- Number of stores in Mexico **21**
- Number of Central Markets **7**
- Number of H-E-B Plus locations **3+**
- Average square footage per store **65,000**
- Largest stores by square footage (H-E-B Plus stores) **109,000**
- Number of stores with pharmacies **142**
- Amount of energy saved by installing more energy-efficient lighting **300 million kwh**  
*Enough to power a 2,000 sq. ft. home and 30,000 of its neighbors...for a year*
- Number of dairy cows used to produce H-E-B milk each day **36,000**  
*Enough to provide a glass of milk to every child in elementary school in Texas each day...all 3.1 million of them*
- Pounds of potatoes converted into H-E-B Brand potato chips each year **24 million**
- Pounds of bread and buns produced at H-E-B's two bread plants each year **100 million**  
*That's double the amount of bread produced in Western Europe each year*
- Number of tortillas produced each year **65 million dozen**  
*Laid side to side, that many tortillas could circle the earth three times*

## Community

- Number of communities H-E-B serves in Texas and Mexico **155+**
  - Total contributions made to non-profit organizations in 2003 **\$13 million**
  - Value of awards provided through 2004 Excellence in Education Awards **\$400,000+**
  - Number of Feast of Sharing dinners hosted during the holidays **23**
  - Number of people served annually at Feast of Sharing dinners **210,000+**  
*That's enough to provide two hot meals to every man, woman and child in Waco*
  - Amount of food donated to food banks in 2003 **21 million lbs.**
  - Value of food and transportation donated to food banks in 2003 **\$30 million**
  - Number of meals served by H-E-B's Food Bank Assistance Program in 2003 **16.8 million**  
*Enough to provide a meal to every Texan within H-E-B's service area*
  - Amount of materials diverted from landfills through annual recycling efforts **100,000 tons**  
*That's the equivalent of one fifth of all of the trash dumped into Houston landfills each year*
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